# PRESS RELEASE

## Coface appoints Rachel Fleming as Regional Head of Banks & Financial Institutions for North America

*Fleming will lead the company's Financial Institutions business and advance its growth ambitions across the region.*

**Princeton, NJ, October 7, 2026 -** Coface today announced the appointment of Rachel Fleming as Regional Head of Banks & Financial Institutions for North America.

Fleming brings a strong background in credit insurance, structured finance and financial institutions. Most recently with Marsh Credit Specialties, she worked closely with banks and global financial institutions on complex trade finance and working capital solutions. Throughout her career, she has built a reputation for combining commercial drive and strategic thinking with a strong ability to bring people together around challenging opportunities.

In her new role, Fleming will focus on strengthening Coface's Financial Institutions business, expanding its market presence and advancing the company's growth ambitions across North America.

"Rachel brings an impressive combination of industry expertise, commercial drive and innovative thinking," said Tobias Engelbauer, Chief Commercial Officer for Coface North America. "Her relationship-building skills and focus on execution will be valuable as we continue to deepen our partnerships, strengthen our Financial Institutions business and identify new opportunities for growth. We are delighted to welcome her to Coface."

Fleming's appointment reinforces Coface's commitment to expanding its relationships with banks and financial institutions and supporting their evolving trade finance and working capital needs across North America.

**COFACE PRESS OFFICE**
Kieran Powell: (212) 680-0179
Coface@channelvmedia.com

**COFACE: FOR TRADE**

As a global leading player in trade credit risk management for 80 years, Coface helps companies grow and navigate in an uncertain and volatile environment.

Whatever their size, location or sector, Coface provides 100,000 clients across some 200 markets. with a full range of solutions: Trade Credit Insurance, Business Information, Debt Collection, Single Risk insurance, Surety Bonds, Factoring. Every day, Coface leverages its unique expertise and cutting-edge technology to make trade happen, in both domestic and export markets. In 2025, Coface employed ~5 511 people and recorded a turnover of ~€1.84 billion.

## For more information, visit coface.com

COFACE SA. is listed on Compartment A of Euronext
ISIN Code: FR0010667147 / Mnemonic: COFA Y

Since July 25, 2022, COFACE SA certifies its communications.
You can check their authenticity on wiztrust.com